



European Union Agency for the Cooperation  
of Energy Regulators

# The EU electricity market: Key developments and challenges ahead

Fingrid Current Conference

Helsinki – 23 November 2021

Christian Zinglensen, *Director at ACER*



- Energy price developments in Europe: Main drivers & impact
- Gas vs. electricity price differentials
- Select policy considerations
  - Price volatility and its effects
  - Electricity market design
- A propos ... ACER/CEER's Market Monitoring Report for 2020
  - Main developments
  - Challenges ahead

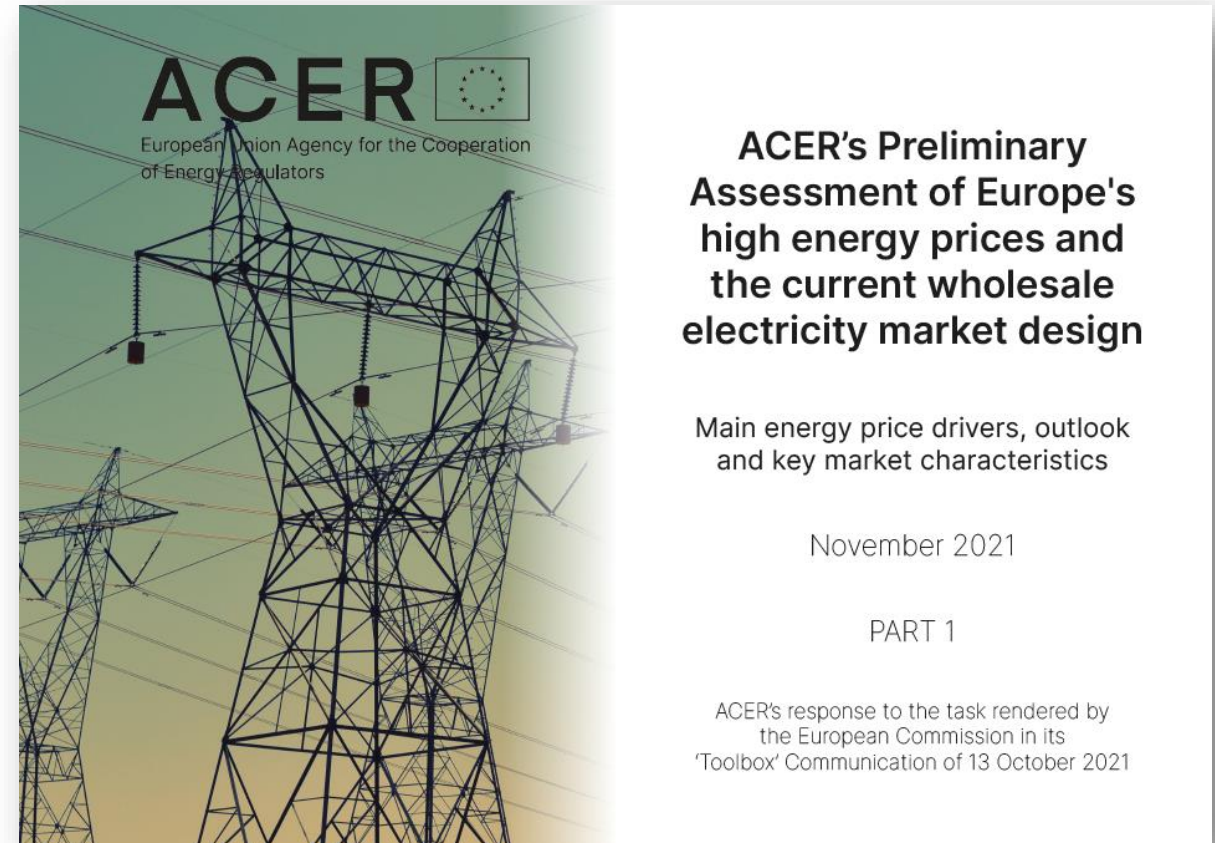
# ACER's Preliminary Assessment of Europe's high energy prices and the current wholesale electricity market design

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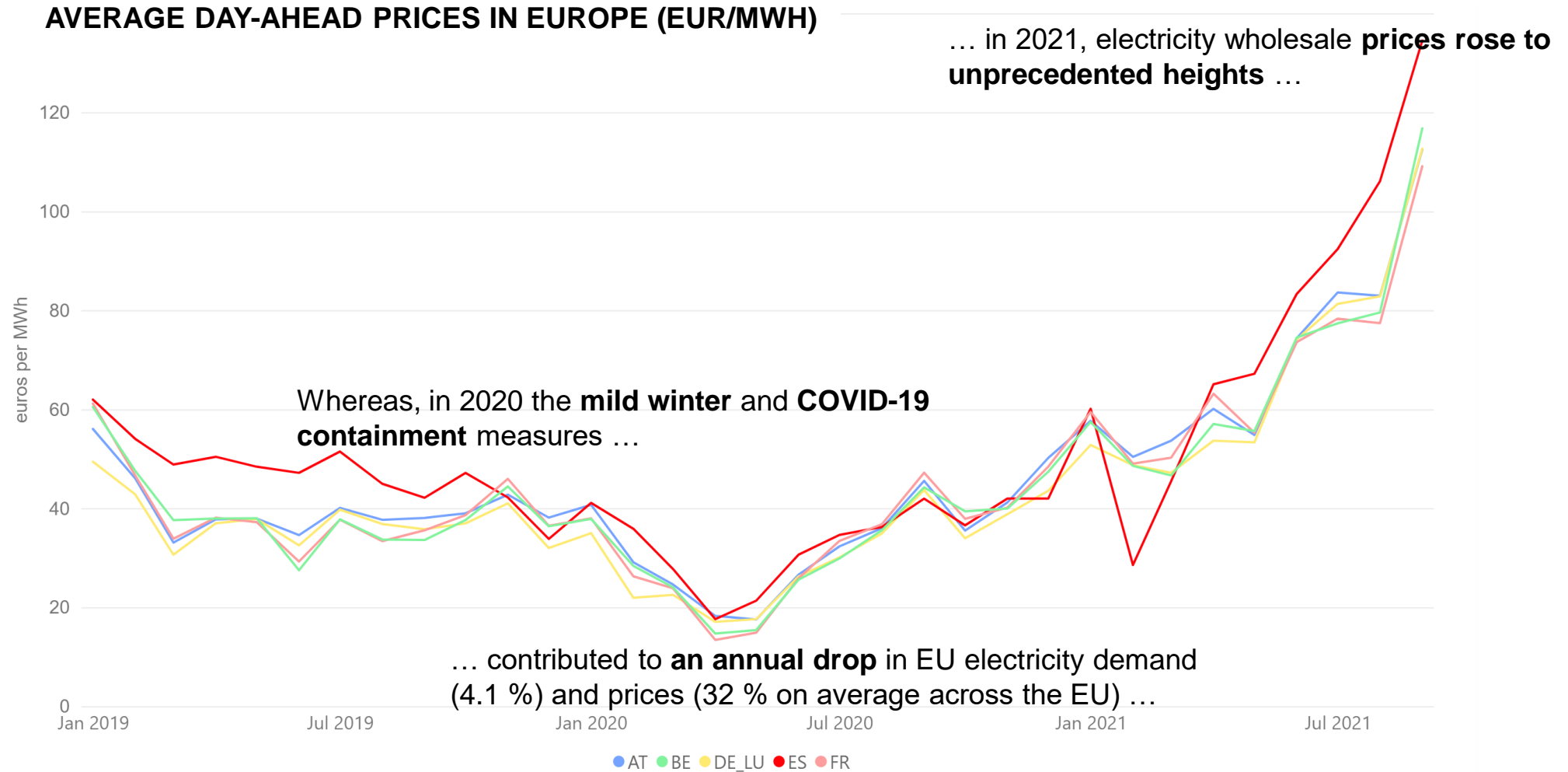
## European Commission's 'Toolbox' Communication of 13 October tasks

### ACER with:

- studying the benefits and drawbacks of the existing electricity market design & proposing recommendations for assessment by the European Commission **by April 2022**;
- undertaking a preliminary assessment of the situation in the electricity market & reporting **by mid-November**.

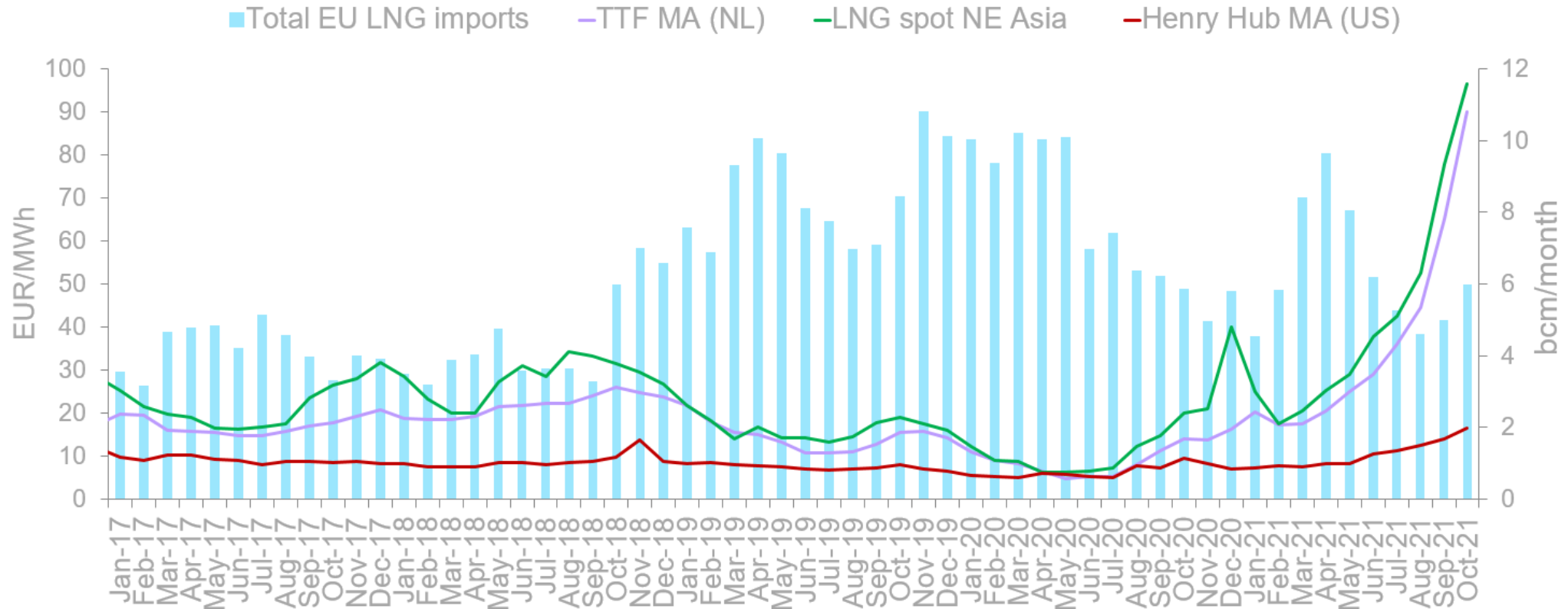


# What a difference a year makes ...



# Strong global demand for LNG. Tight supply.

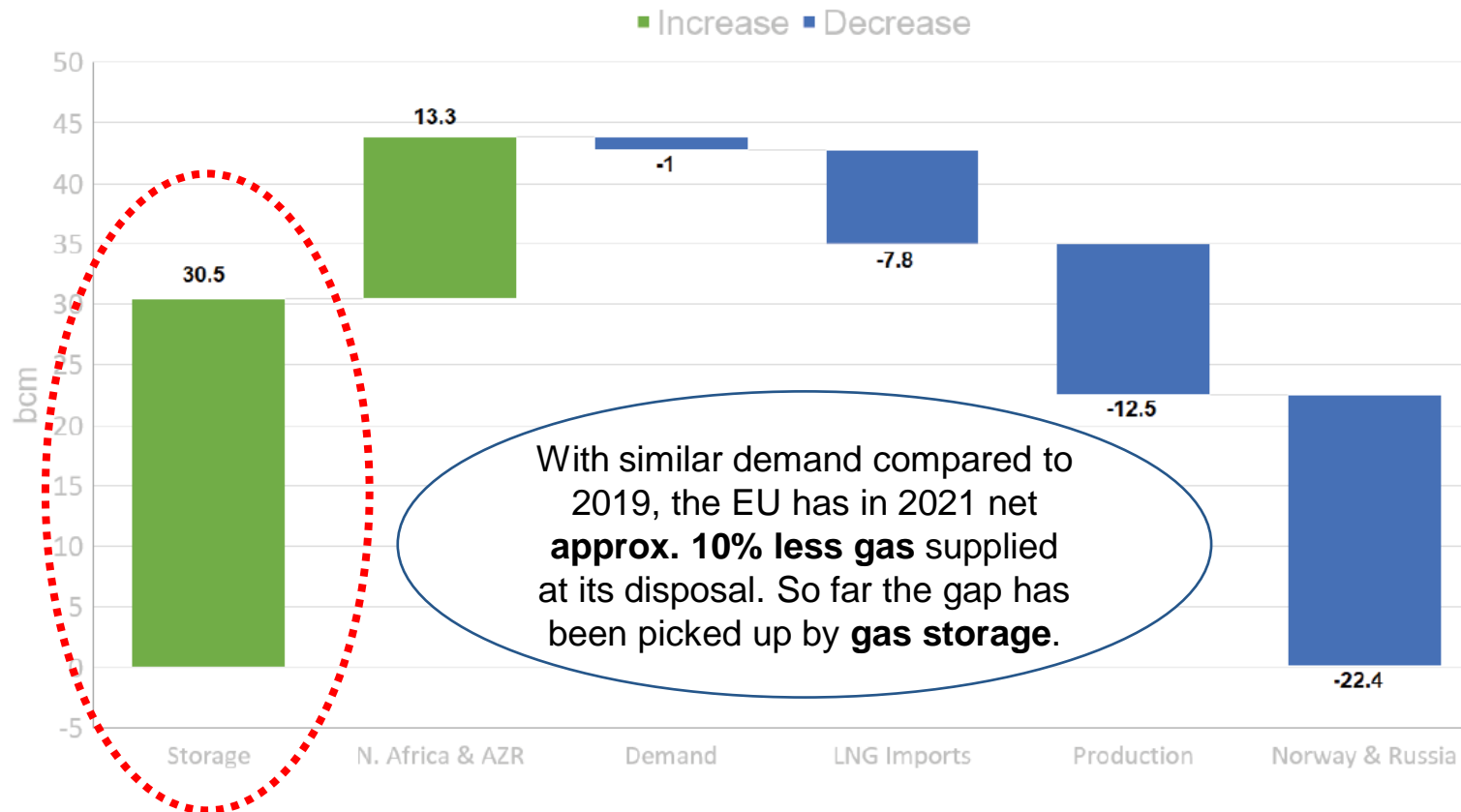
**COMPARISON OF INTERNATIONAL GAS PRICES VS EU LNG IMPORTS: 2017 – 2021**



**Global competition for LNG supplies leading to less LNG arrivals in the EU (the global ‘swing market’ for LNG).**

# Contributing factors for the EU specifically

CHANGE IN SUPPLY TO THE EU MARKET: 2019 vs 2021 in bcm

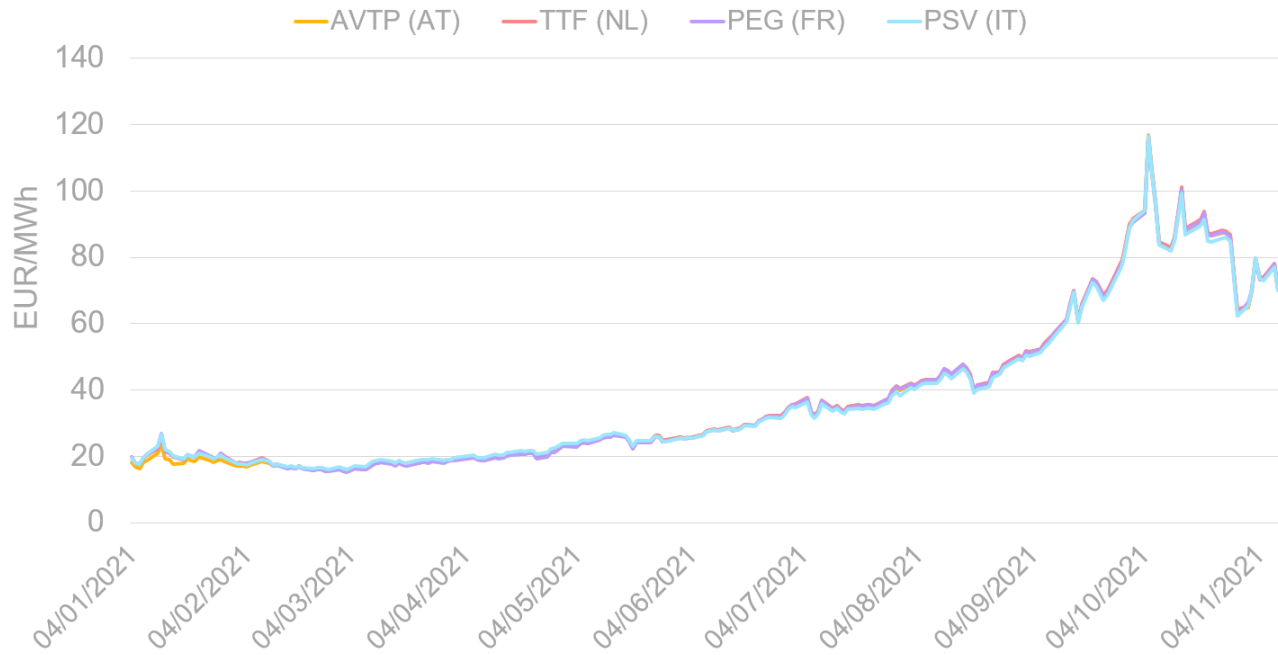


## ADDITIONAL FACTORS:

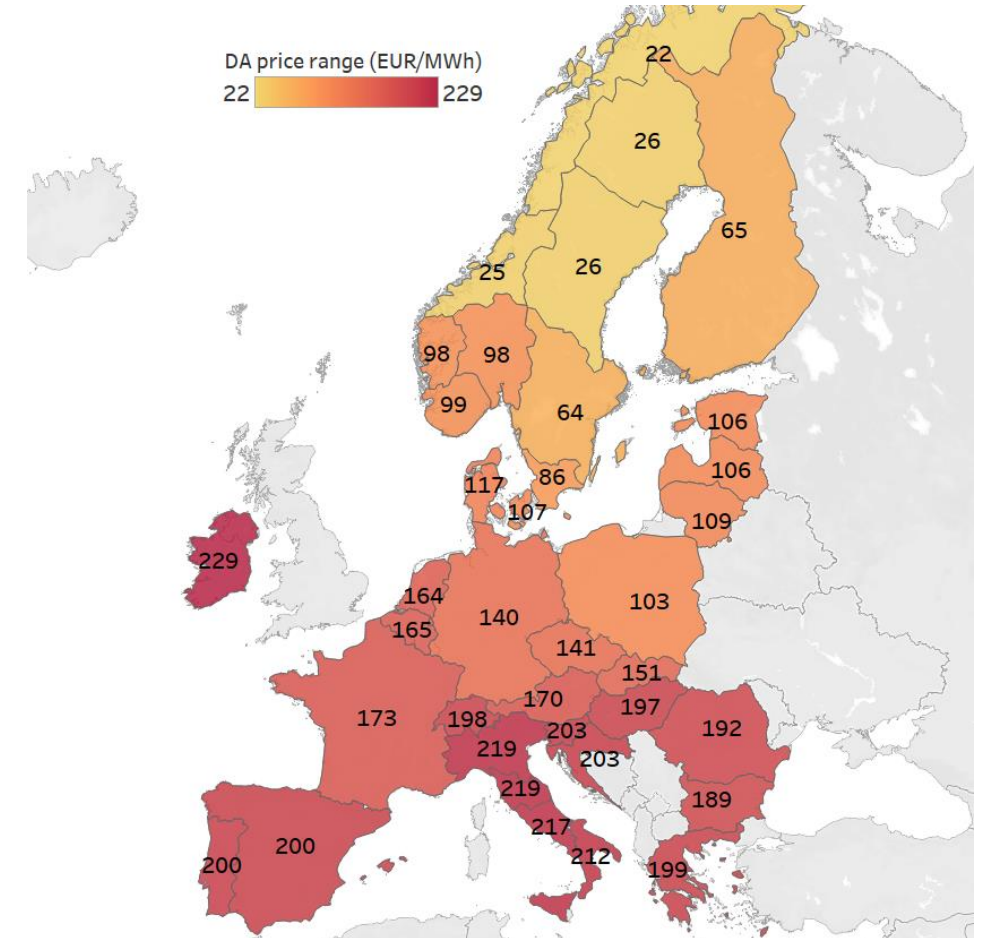
- Coal and carbon price increase
- Weather (e.g. hot summer)
- Lower renewable generation (wind, hydro)
- Steady pipeline supply affected by maintenance and lessening investment in new production

# Impacts more uniform for gas than for power

**GAS FRONT MONTH CONTRACTS  
 FROM JANUARY – NOVEMBER 2021 (EUR/MWh)**



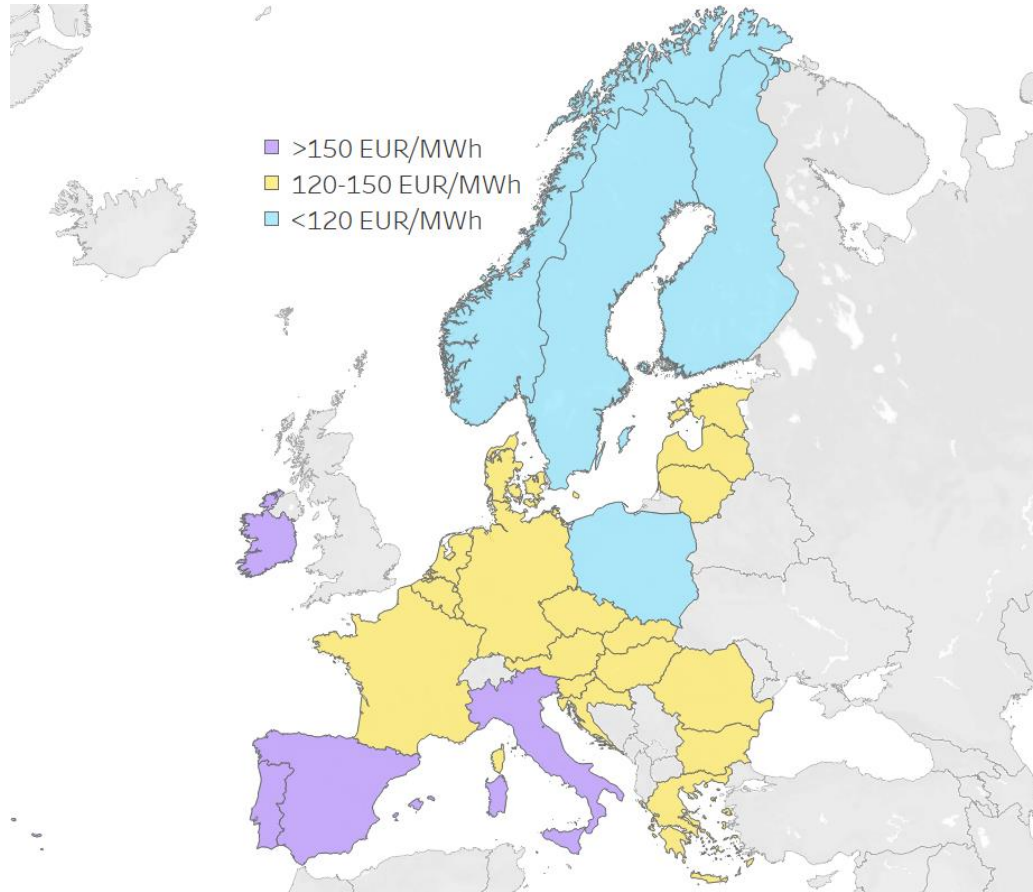
**AVERAGE ELECTRICITY PRICES FOR BIDDING ZONES  
 IN EUROPE: OCTOBER 2021 (EUR/MWh)**





# Drivers of power price differentials

## COUNTRIES AND THEIR EXPOSURE TO HIGH ELECTRICITY PRICES IN SEPTEMBER 2021



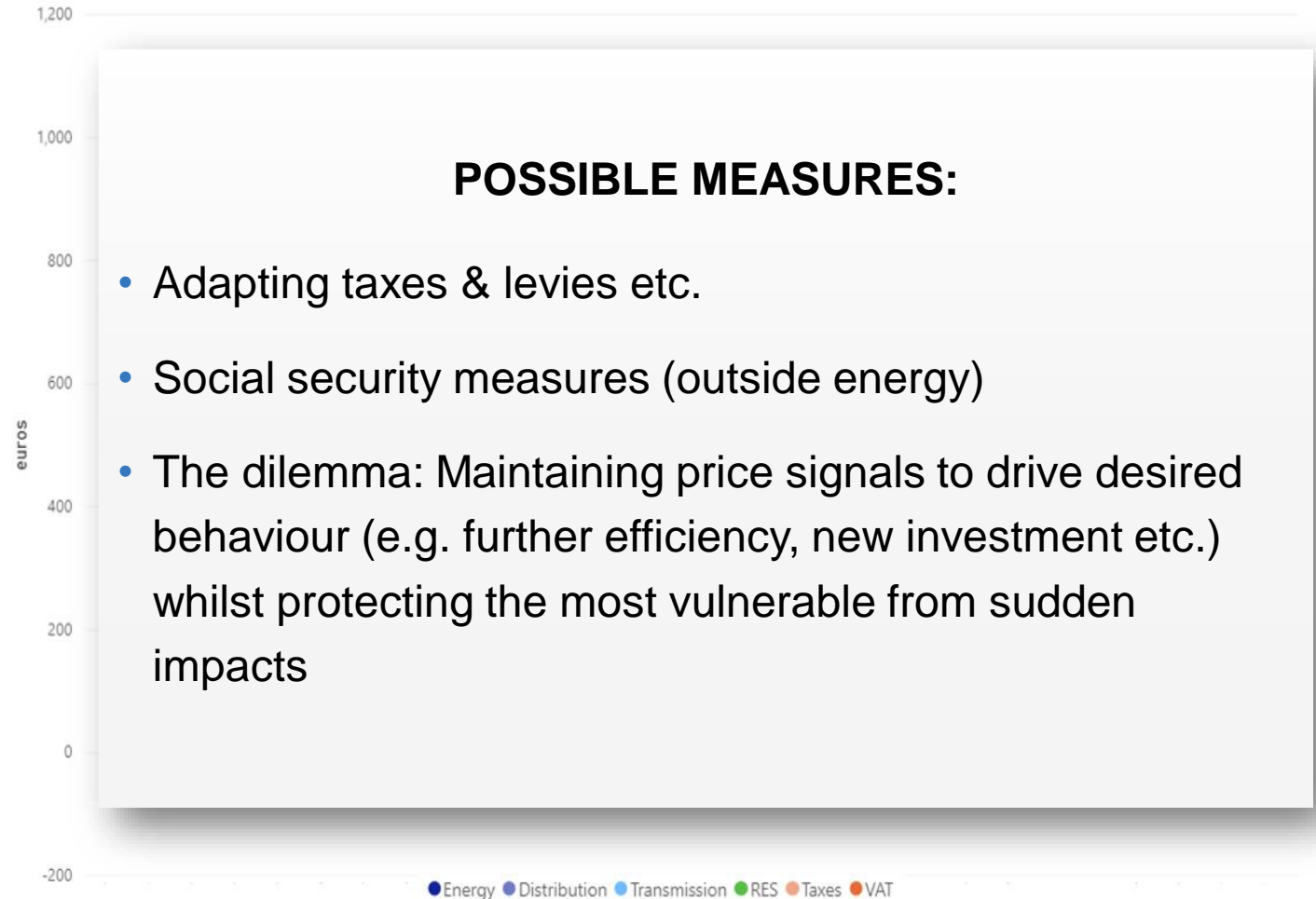
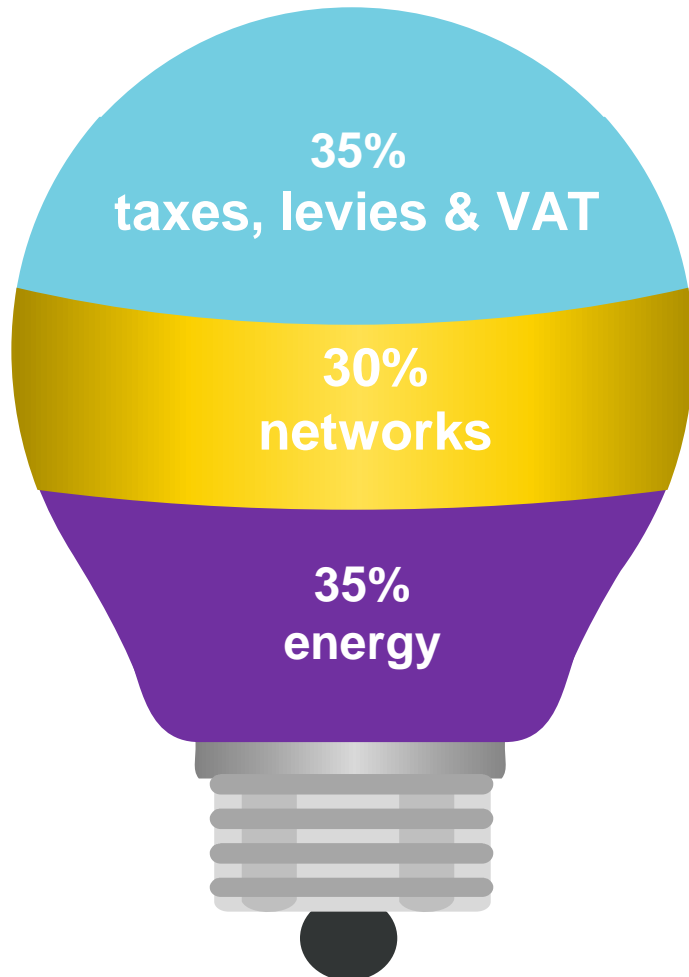
## AVERAGE DAY-AHEAD ELECTRICITY PRICES (EUR/MWh) AND AVERAGE GAS GENERATION AS A PERCENTAGE OF ELECTRICITY DEMAND IN EUROPE (%): SEPTEMBER 2021

	Main characteristics of the Member States pertaining to the group	Average day-ahead prices (EUR/MWh)	Electricity demand covered with gas (%)
Group 1	Highly gas-dependent and/or limited interconnected countries	167	34
Group 2	Moderately gas-dependent and/or well interconnected countries	132	14
Group 3	Limited gas-dependent countries	89	3

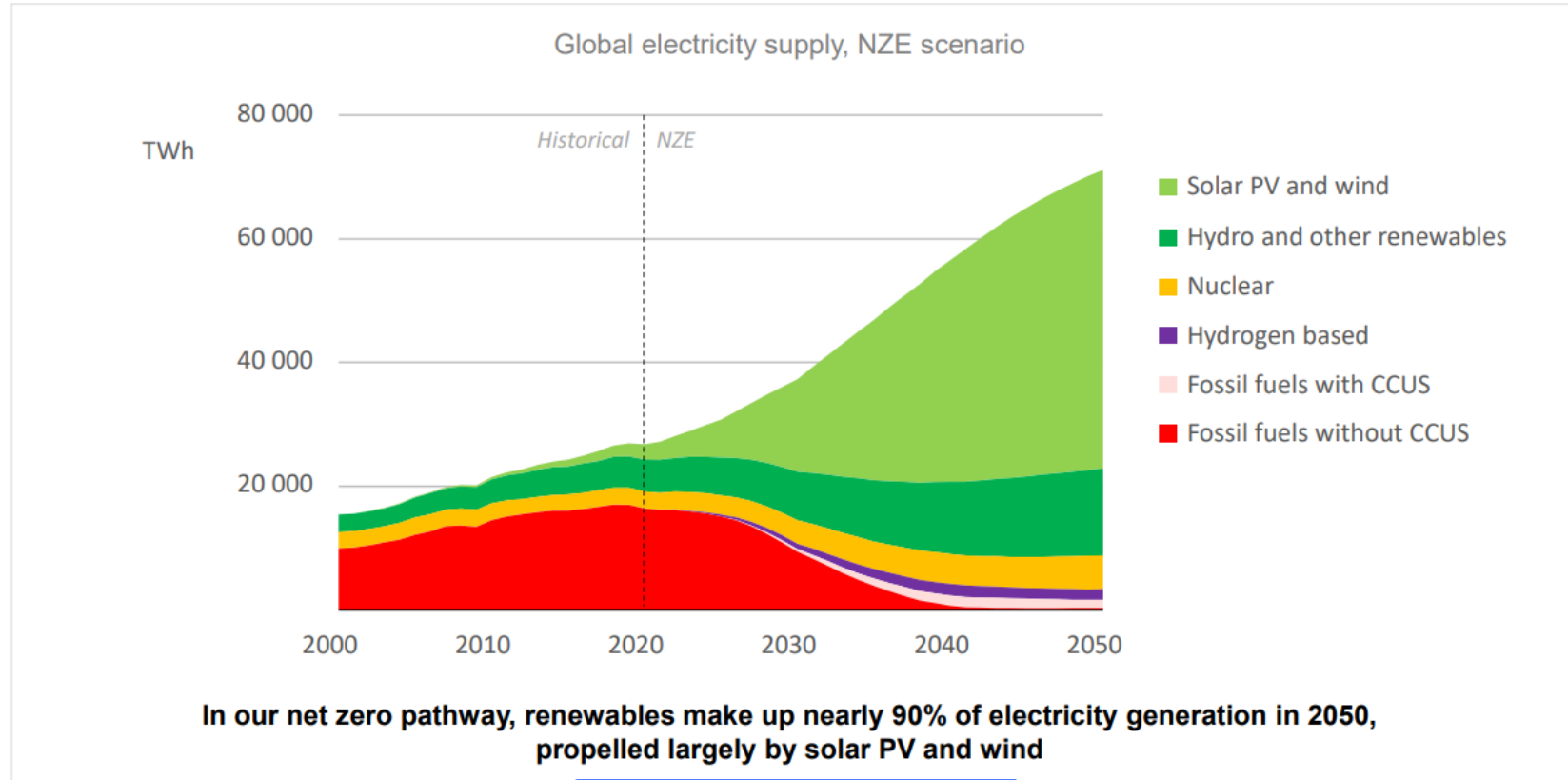
# Select policy considerations

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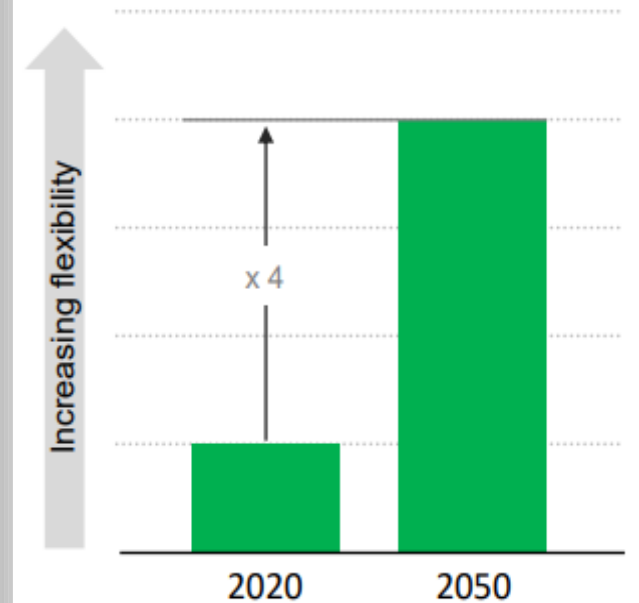
## AVERAGE ELECTRICITY BILL BREAKDOWN



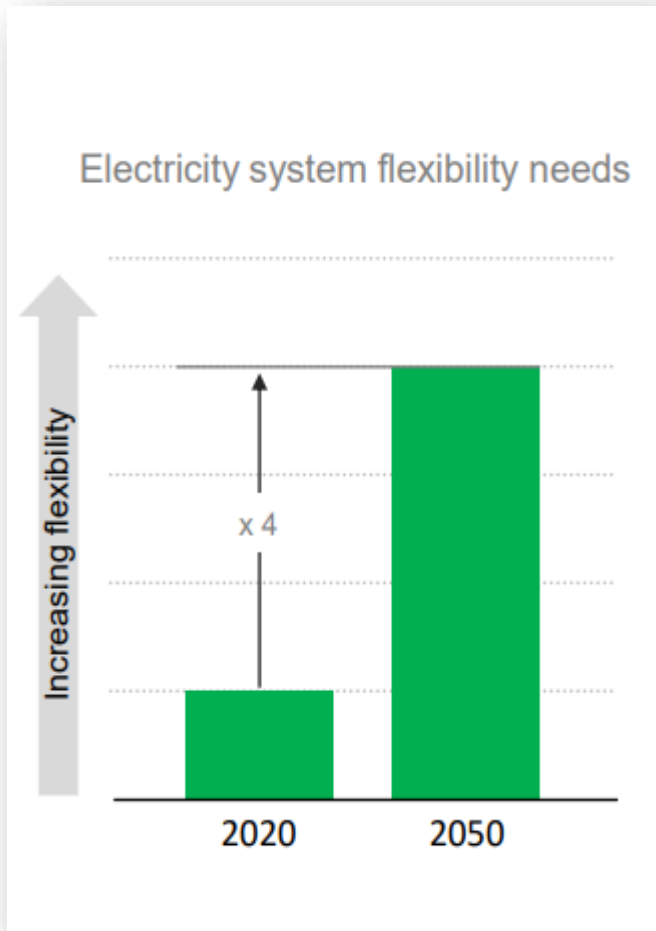
## Electricity leads the way to net zero




## Electricity system flexibility needs



# Policy considerations (2/3): Price volatility



**Ofgem**  
48,984 followers  
1d • 

Omni Energy, MA Energy, Zebra Power and Ampoweruk have today announced they are ceasing to trade.

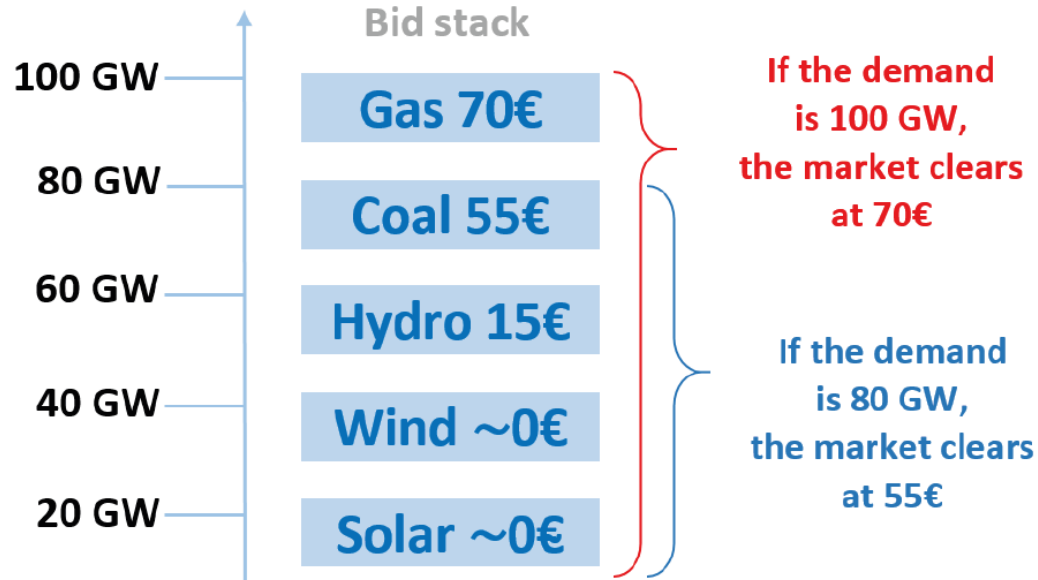
- ▶ Omni Energy supplies around 6,000 domestic pre-payment customers
- ▶ MA Energy supplies around 300 non-domestic customers
- ▶ Zebra Power supplies around 14,800 domestic customers
- ▶ Ampoweruk supplies around 600 domestic customers and around 2000 non-domestic customers.

Ofgem will now appoint a new supplier to take on these customers' supply. Learn more: <http://ow.ly/wAv350GEvOr>

**Volatility is here to stay. The 'new business model'. Cushioning impacts for vulnerable consumers.**

# Policy considerations (3/3): Market design

## PAY-AS-CLEAR

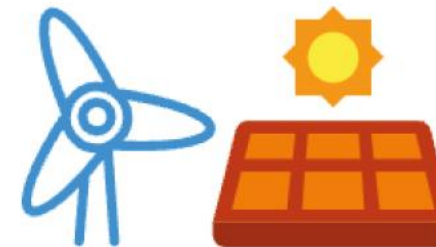
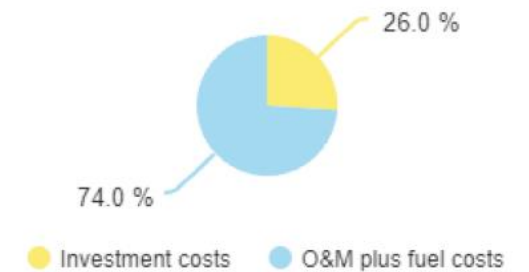


Producers bid true costs and get the market clearing price.

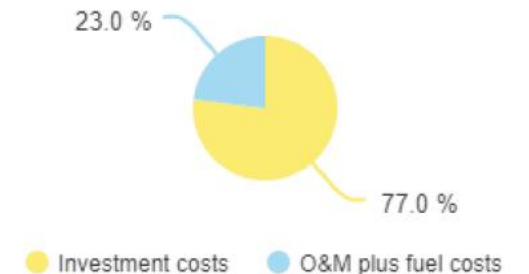
## BREAKDOWN OF COSTS FOR CONVENTIONAL AND RENEWABLE GENERATION TECHNOLOGIES



Conventional generation (coal and gas)



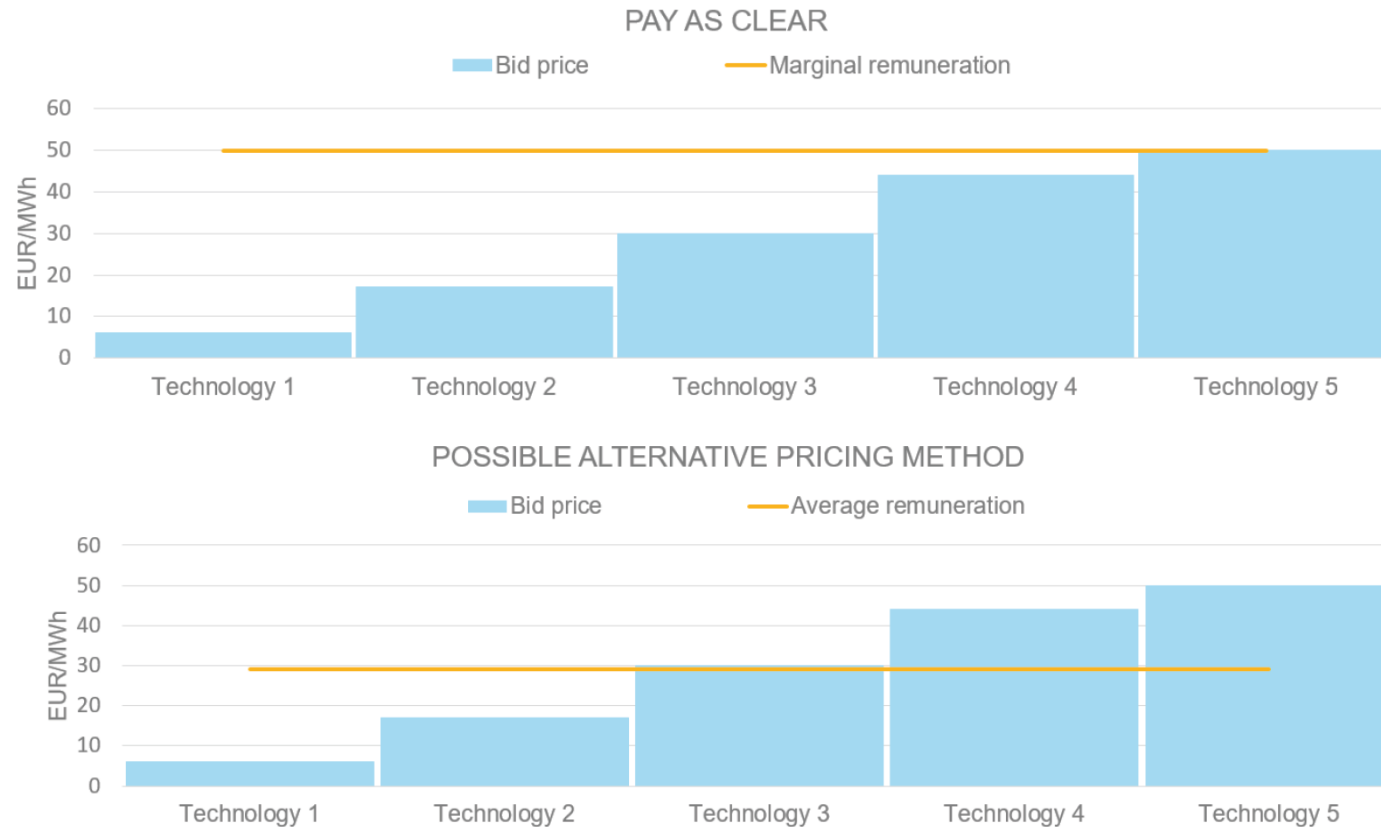
Renewables (wind & solar)



**The 'pay-as-clear' electricity market model: Incentives to bid marginal costs, not more. Designed to recuperate capitals costs above marginal costs.**

# Policy considerations (3/3): Market design

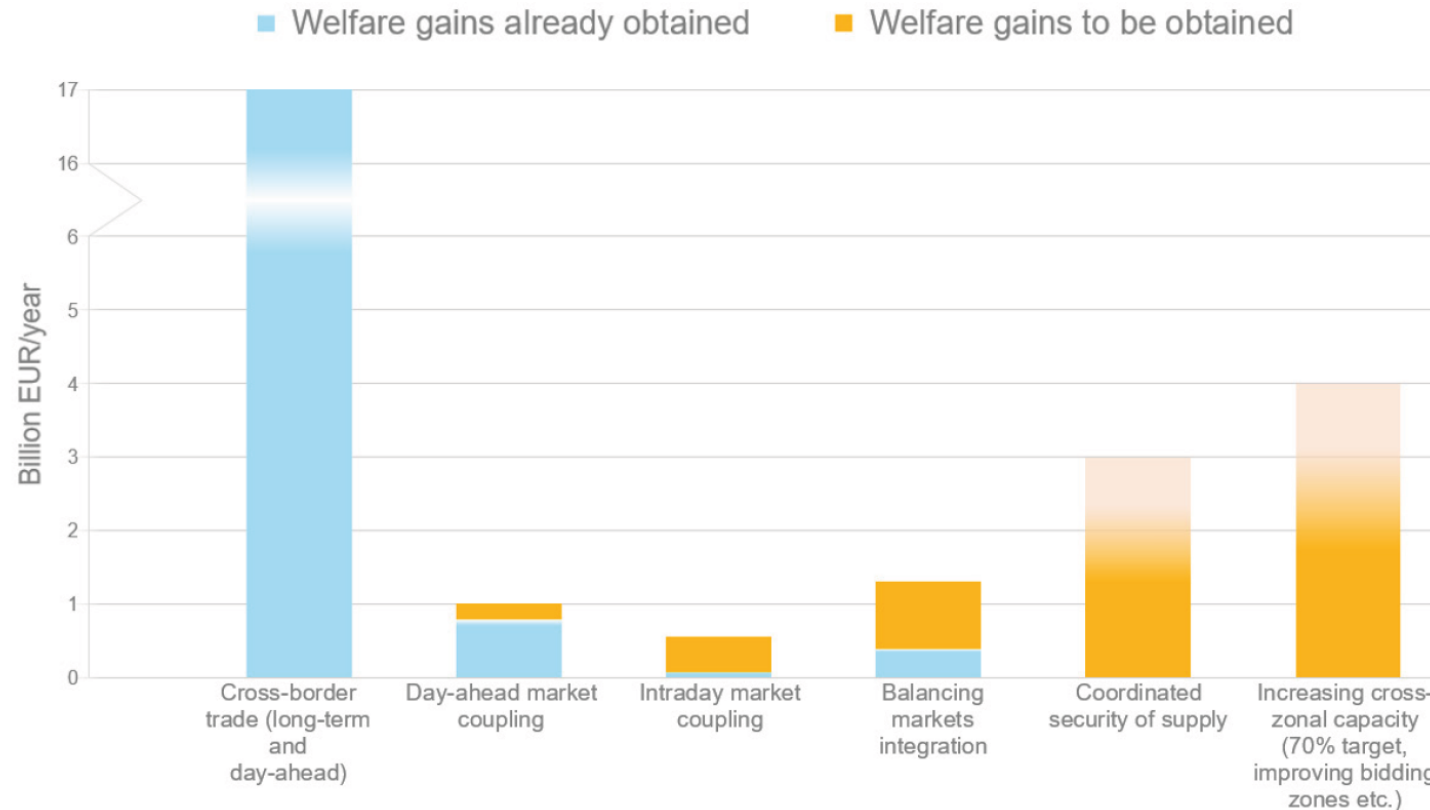
## ILLUSTRATION OF THE CURRENT ELECTRICITY WHOLESALE PRICING METHOD AND A POSSIBLE ALTERNATIVE



**Other approaches recently raised, e.g. the notion of ‘decoupling’ bids and the respective clearing price and/or introducing price ceilings per particular technologies.**

# Policy considerations (3/3): Market design

## SOCIAL WELFARE BENEFITS\* ALREADY OBTAINED AND TO BE OBTAINED FROM VARIOUS ACTIONS INTENDED TO INCREASE EU MARKETS INTEGRATION



**Current market model underpinning European energy market integration has brought significant benefit. Continued and strengthened efforts could deliver more than 300 billion euros over the next decade.**

Source: ACER Market Monitoring Report, various editions.

Note: \*Gross benefits. The faded colour for some categories indicates that the welfare gains rely on third-party estimates and/or are subject to uncertainty.

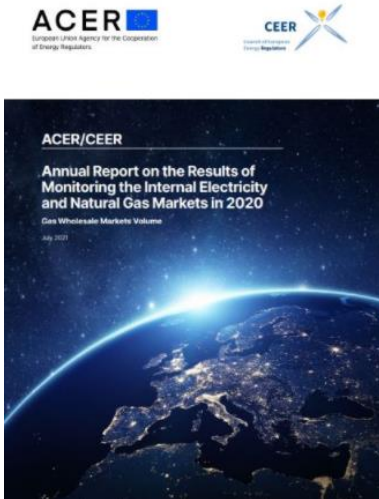


# *A propos market design ...* **Moving to our yearly Market Monitoring Report**

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# The MMR: One report – three volumes

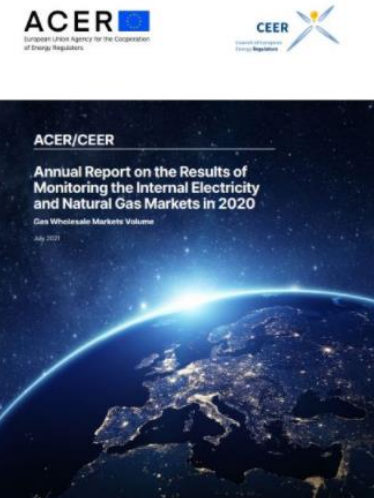
Gas Wholesale  
6 July 2021



Electricity Wholesale  
5 November 2021

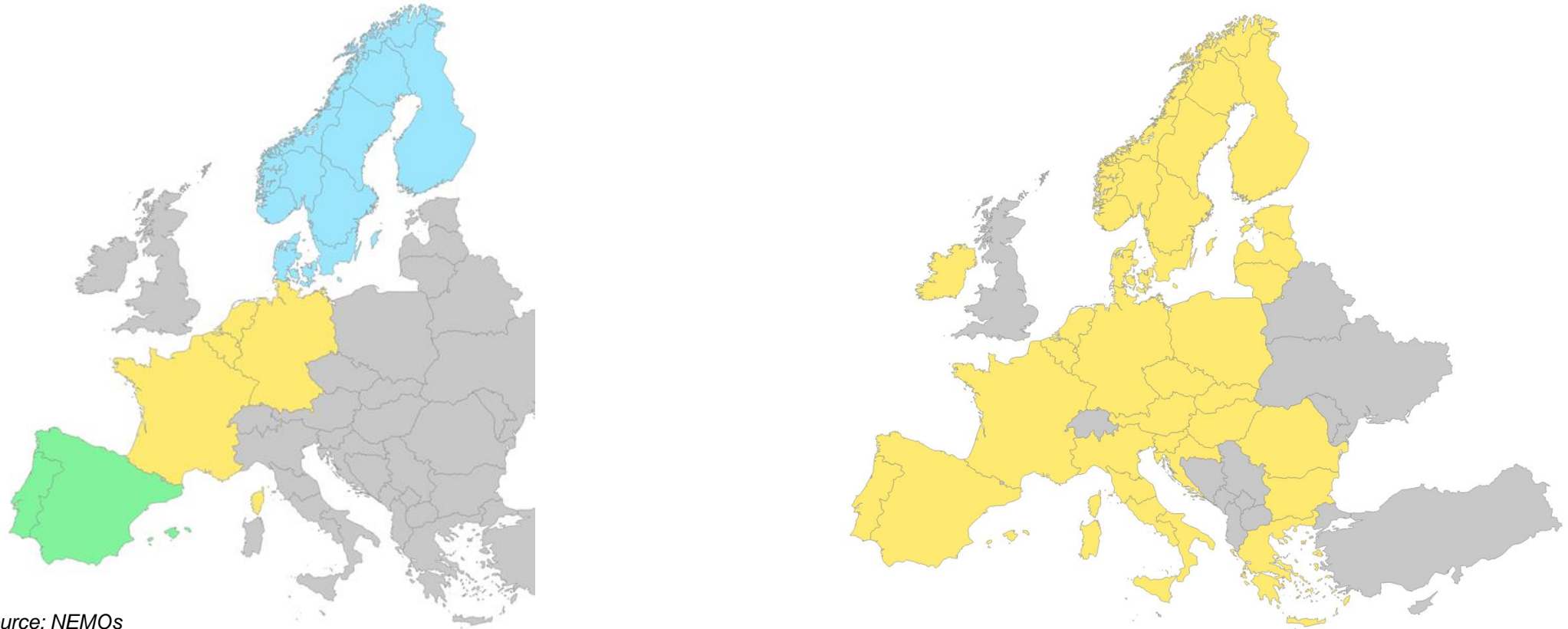


Energy Retail and  
Consumer Protection  
10 November 2021



# Market integration progressed in 2020

## EU DAY-AHEAD MARKET COUPLING IN 2010 (LEFT) AND 2021 (RIGHT)

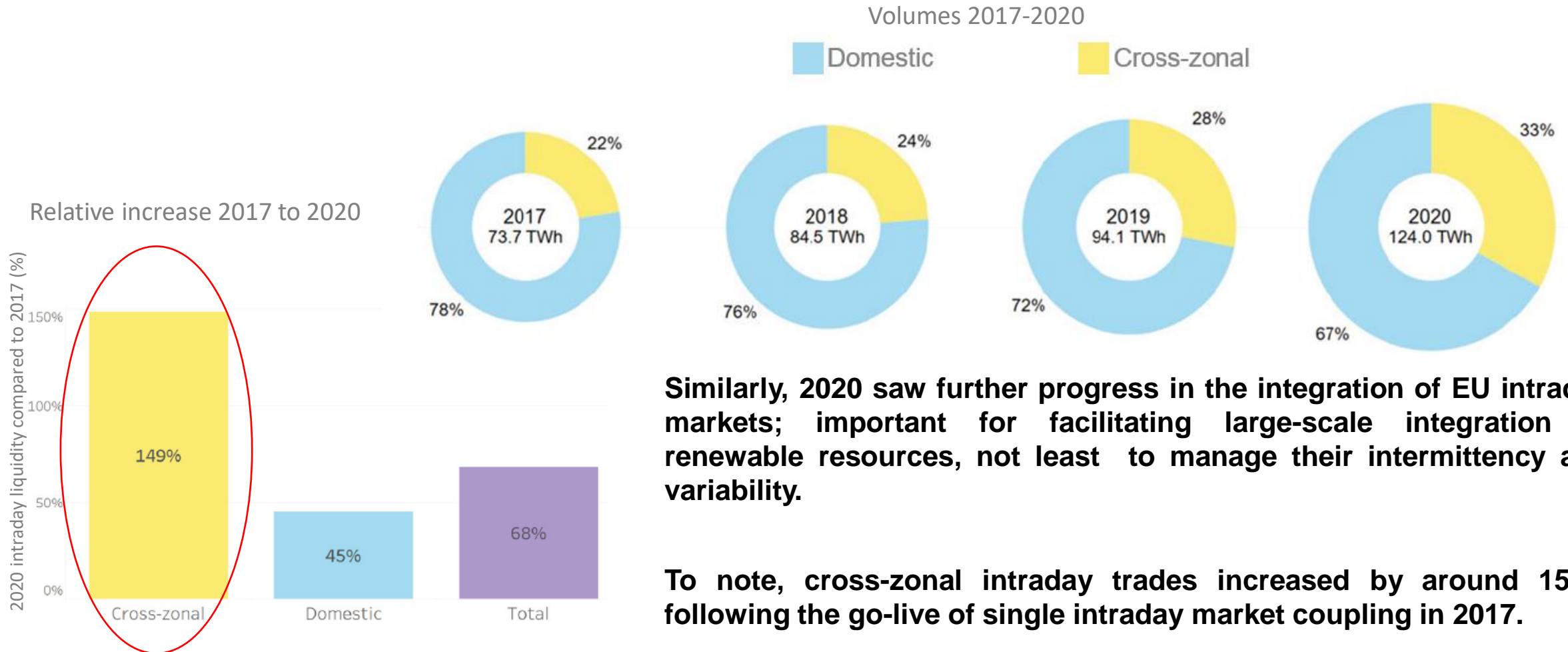


Source: NEMOs

**The integration of Europe's national markets via market coupling optimises the use of resources across Europe. Market coupling has significantly progressed over the last decade.**

# Market integration progressed in 2020

## EVOLUTION OF INTRADAY TRADE IN EUROPE (% AND TWH)

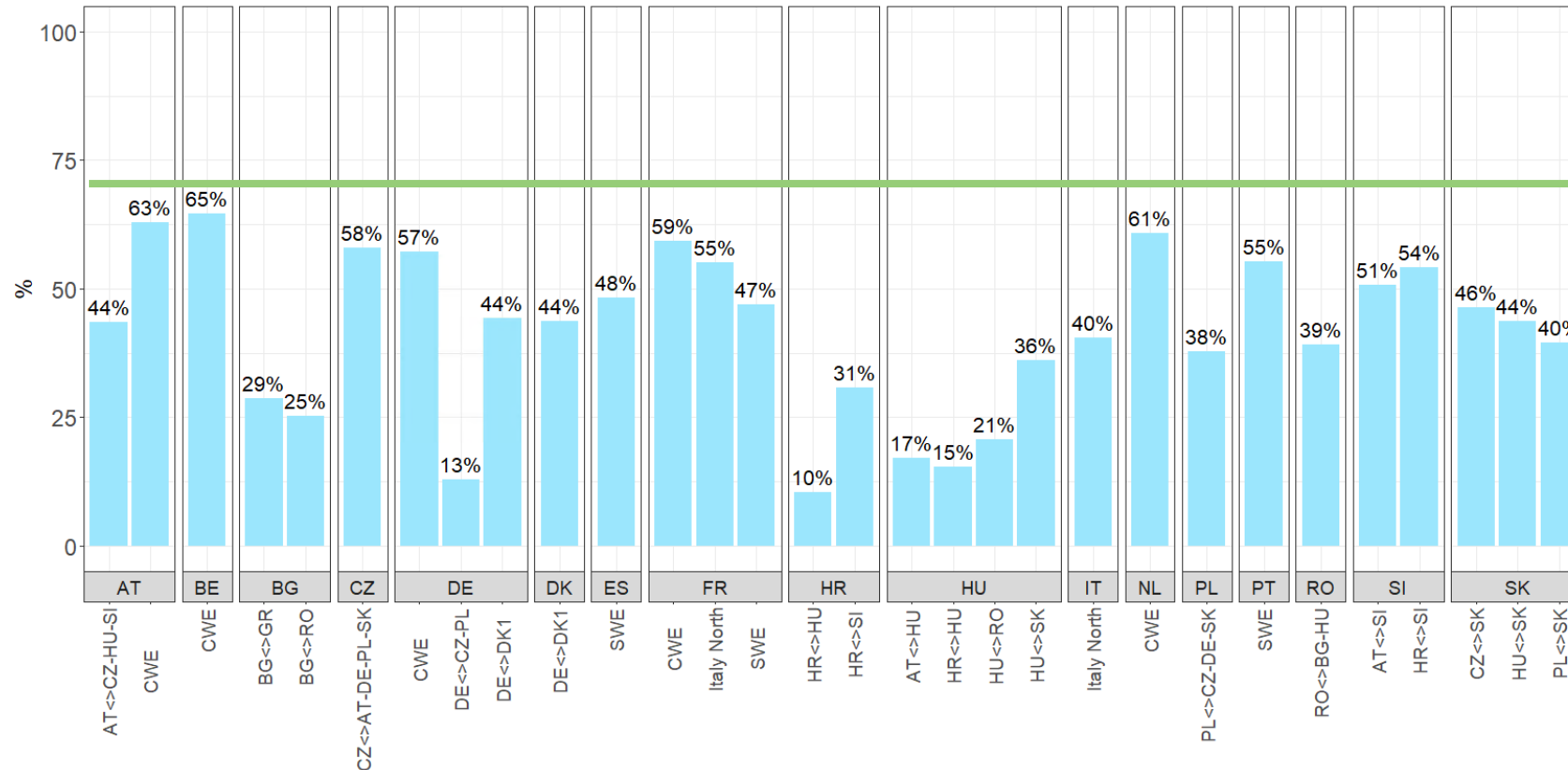


Similarly, 2020 saw further progress in the integration of EU intraday markets; important for facilitating large-scale integration of renewable resources, not least to manage their intermittency and variability.

To note, cross-zonal intraday trades increased by around 150% following the go-live of single intraday market coupling in 2017.

# “70% target”: Significant improvement needed

## AVERAGE MARGIN AVAILABLE ON (AC) INTERCONNECTORS WHERE THE MINIMUM 70% TARGET IS NOT REACHED – 2020 2<sup>ND</sup> SEMESTER



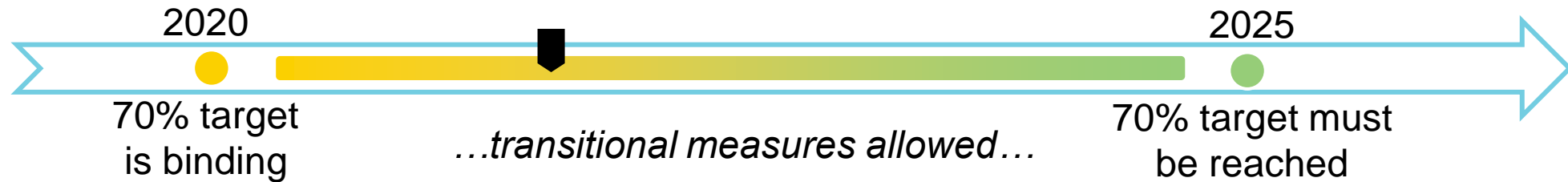
**Various options available to meet the target: TSOs’ remedial actions, grid investments and/or bidding zone reconfiguration.**

Source: ACER elaboration based on TSOs data

Dedicated reports on the 70% target available at <https://www.acer.europa.eu/en/Electricity/Market%20monitoring/Pages/Cross-zonal-capacity-70-target.aspx>

DC interconnectors are not included in this figure. The Nordic and Baltic regions are not included due to lack of data. Results for the Nordics will soon be published by ACER.

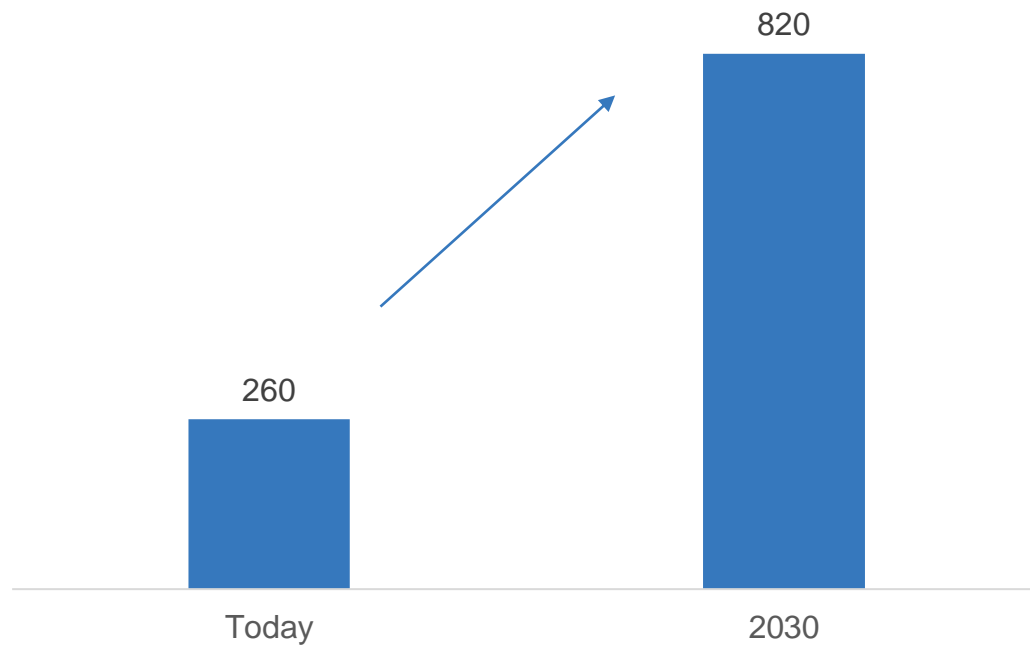
# Moving forward towards the “70% target”



- The 70% target **is binding** since 2020, while allowing for **gradual implementation** (action plans, derogations) until 2025 upon Member States decision.
- **A coordinated approach to monitoring and compliance** with the 70% rule, based on ACER’s recommendation, is key.

# *(Btw ... scaling up infrastructure is a challenge, too)*

## Yearly global estimated T&D investment in USD (to net zero pathway)



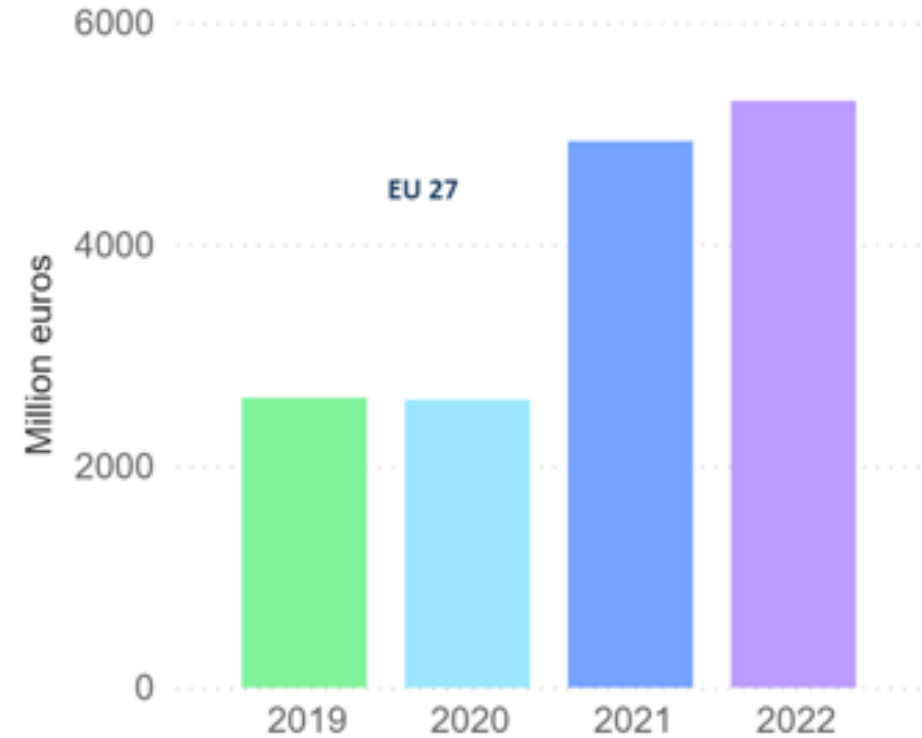
- **Already today, infrastructure delays are a recurrent feature.**
- **For Electricity Projects of Common Interest, ACER reports show e.g. permit granting accounts for more than 40% of delays.**

# Addressing adequacy needs in a coordinated manner

**OVERVIEW OF CAPACITY MECHANISMS IN EUROPE (2020)**



**ASSOCIATED COSTS (2019 – 2022) (MILLION EUROS)**

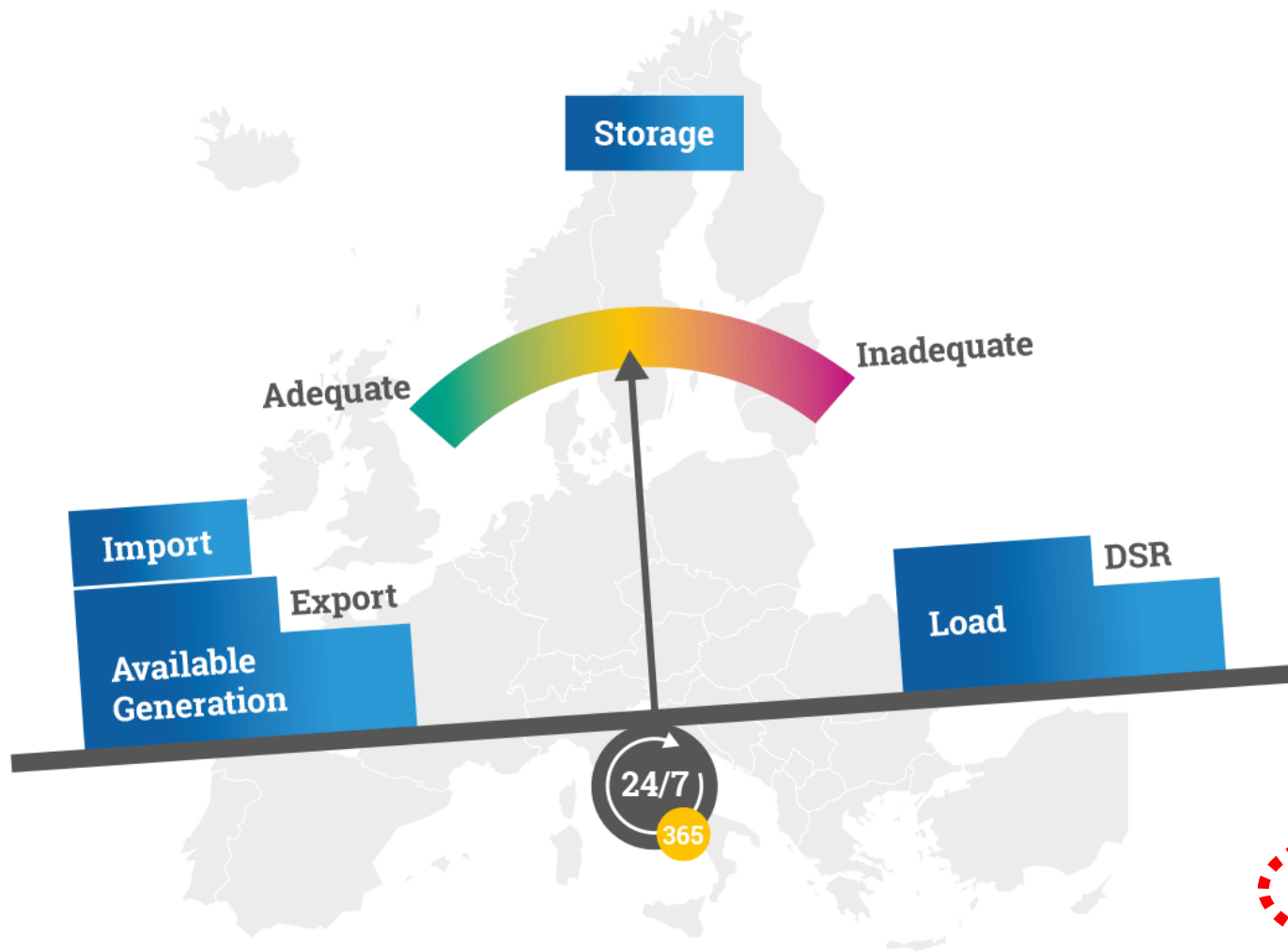


Source: National Regulatory Authorities.

Source: ACER calculations based on NRAs data.



# Resource adequacy: ‘*By yourself*’ or ‘*in it together*’?



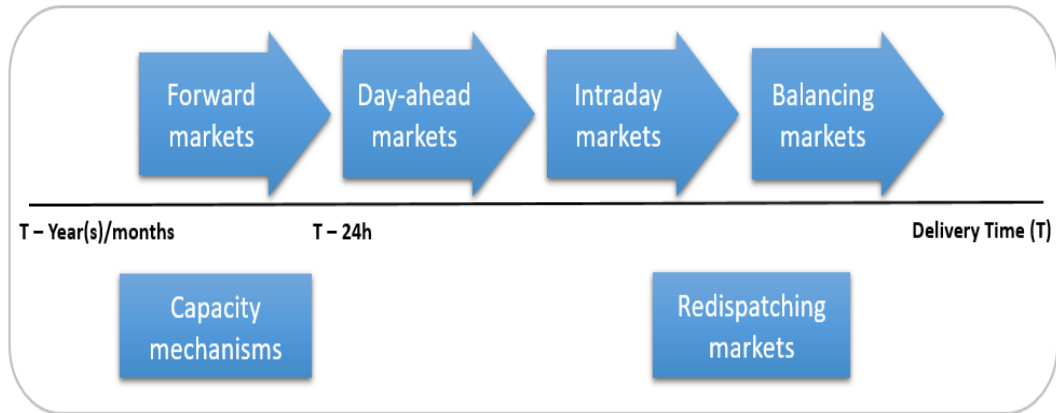
**Resource adequacy** assesses the level of (electricity) security of supply in the long term: Does Europe / its Member States have enough generation, storage, network to supply demand from now until 2030?

## A European approach

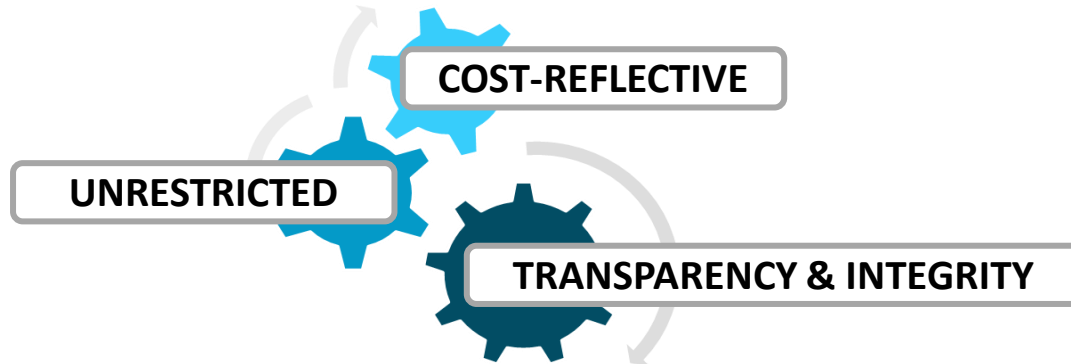
- Highlights the benefits of interdependence, minimising risks of over- or under-estimation of adequacy needs
- Keeps in check the costs of capacity mechanisms across the EU (currently on the increase)
- Paves the way for new technologies (storage, demand-response ...)

# A wide scope to identify barriers ...

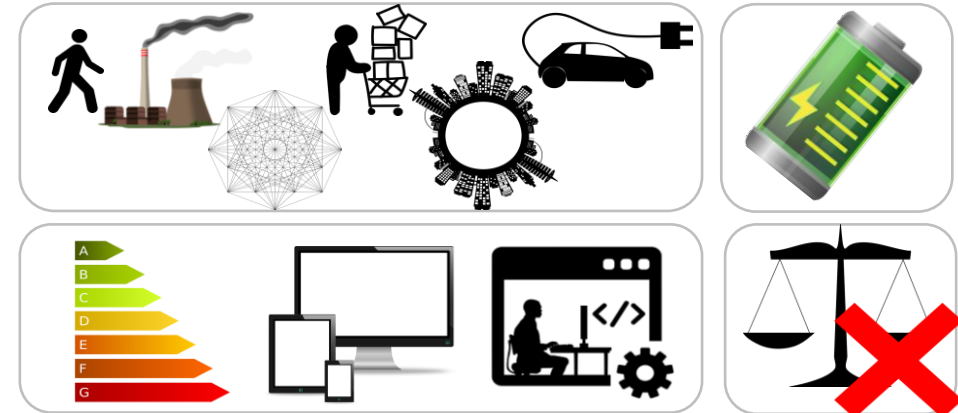
## PRICE FORMATION



## BARRIERS TO EFFICIENT PRICE FORMATION



## NEW ENTRANTS AND SMALL ACTORS



## BARRIERS FOR NEW ENTRANTS AND SMALL ACTORS



**Significant barriers remain with regard to the efficient formation of electricity wholesale prices and to the easy entry of new and small market participants.**

# All Member States have some barriers ...

BARRIERS TO EFFICIENT PRICE FORMATION																												
Price limits and restrictions on features of imbalance settlement	AT	BE	BG	CY	CZ	DE	DK	EE	ES	FI	FR	GR	HR	HU	IE	IT	LT	LU	LV	MT	NL	NO	PL	PT	RO	SE	SI	SK
Limited competitive pressure and/or liquidity in wholesale markets	AT	BE	BG	CY	CZ	DE	DK	EE	ES	FI	FR	GR	HR	HU	IE	IT	LT	LU	LV	MT	NL	NO	PL	PT	RO	SE	SI	SK
Insufficient cross-zonal capacity	AT	BE	BG	CY	CZ	DE	DK	EE	ES	FI	FR	GR	HR	HU	IE	IT	LT	LU	LV	MT	NL	NO	PL	PT	RO	SE	SI	SK
Bidding zones not reflecting structural congestions	AT	BE	BG	CY	CZ	DE	DK	EE	ES	FI	FR	GR	HR	HU	IE	IT	LT	LU	LV	MT	NL	NO	PL	PT	RO	SE	SI	SK
Restrictive requirements in prequalification and/or the design of products for balancing	AT	BE	BG	CY	CZ	DE	DK	EE	ES	FI	FR	GR	HR	HU	IE	IT	LT	LU	LV	MT	NL	NO	PL	PT	RO	SE	SI	SK
End-user price interventions	AT	BE	BG	CY	CZ	DE	DK	EE	ES	FI	FR	GR	HR	HU	IE	IT	LT	LU	LV	MT	NL	NO	PL	PT	RO	SE	SI	SK
Limited incentive to contract dynamic retail prices	AT	BE	BG	CY	CZ	DE	DK	EE	ES	FI	FR	GR	HR	HU	IE	IT	LT	LU	LV	MT	NL	NO	PL	PT	RO	SE	SI	SK
Insufficient information provided by system operators	AT	BE	BG	CY	CZ	DE	DK	EE	ES	FI	FR	GR	HR	HU	IE	IT	LT	LU	LV	MT	NL	NO	PL	PT	RO	SE	SI	SK

BARRIERS TO ENTRY AND PARTICIPATION FOR NEW ENTRANTS AND SMALL ACTORS																												
Restrictive requirements in prequalification and/or the design of products for balancing	AT	BE	BG	CY	CZ	DE	DK	EE	ES	FI	FR	GR	HR	HU	IE	IT	LT	LU	LV	MT	NL	NO	PL	PT	RO	SE	SI	SK
Lack of a proper legal framework to enable new entrants and small players	AT	BE	BG	CY	CZ	DE	DK	EE	ES	FI	FR	GR	HR	HU	IE	IT	LT	LU	LV	MT	NL	NO	PL	PT	RO	SE	SI	SK
Restrictive requirements to participate in capacity mechanisms and interruptibility schemes	AT	BE	BG	CY	CZ	DE	DK	EE	ES	FI	FR	GR	HR	HU	IE	IT	LT	LU	LV	MT	NL	NO	PL	PT	RO	SE	SI	SK
Limited competitive pressure in the retail market	AT	BE	BG	CY	CZ	DE	DK	EE	ES	FI	FR	GR	HR	HU	IE	IT	LT	LU	LV	MT	NL	NO	PL	PT	RO	SE	SI	SK
End-user price interventions	AT	BE	BG	CY	CZ	DE	DK	EE	ES	FI	FR	GR	HR	HU	IE	IT	LT	LU	LV	MT	NL	NO	PL	PT	RO	SE	SI	SK
Limited incentive to contract dynamic retail prices	AT	BE	BG	CY	CZ	DE	DK	EE	ES	FI	FR	GR	HR	HU	IE	IT	LT	LU	LV	MT	NL	NO	PL	PT	RO	SE	SI	SK
Insufficient information provided by system operators	AT	BE	BG	CY	CZ	DE	DK	EE	ES	FI	FR	GR	HR	HU	IE	IT	LT	LU	LV	MT	NL	NO	PL	PT	RO	SE	SI	SK



**While Member States perform satisfactorily in some areas, relevant barriers to price formation and new entrants still widely apply**

1. Implement re-dispatching and countertrading methodologies.

2. Amend cross-border capacity calculation methodologies, in line with the Clean Energy Package

3. Sound and neutral bidding zone reviews.

4. Finalise market coupling (flow-based projects in Core and Nordic regions)

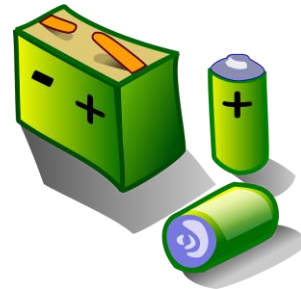
5. Finalise the common grid model methodologies

6. Implement the Electricity Balancing Guideline

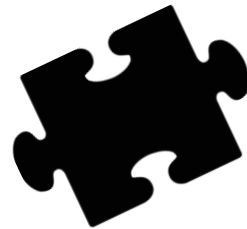
7. Pan-European intraday auctions for pricing cross-zonal capacity

8. Improve forward markets (cross-border hedging tools)

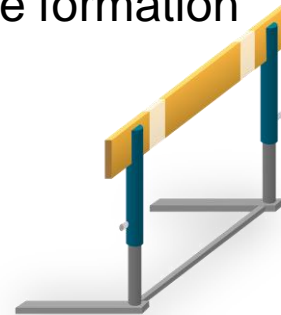
## I. Increase cross – zonal capacity



## II. Complete market integration across all timeframes



## III. Remove barriers to market entry and price formation



## IV. Efficiently address adequacy concerns



9. Remove wholesale price restrictions

10. Ensure that requirements for prequalification and aggregation enable the entry of new actors

11. Transposition of the Electricity Directive (definition and roles of new market players)

12. Protect vulnerable consumers without interfering with free price formation

13. Roll-out of smart meters

14. Reduce non-contestable charges in electricity bills

15. TSOs to increase transparency

16. Robust adequacy assessments at the EU and national levels

17. Only capacity mechanisms where needed

18. Dedicated interruptibility schemes only when no alternative market for demand response

- Global gas (LNG) supply/demand dynamics key factor impacting currently high energy prices. CO2 allowances, weather etc. play secondary roles.
- Impacts all of Europe. Differences in power prices per gas exposure and level of interconnection compared to national demand.
- Policy considerations are significant:
  - Short-term vs. longer-term. Relief for the most vulnerable; dealing with price volatility; electricity market design; retaining the benefits of the integrated energy market.
- EU electricity market integration has evolved, yet challenges remain:
  - Further integration e.g. of intra-day and balancing markets
  - Making more cross-zonal capacity available for trade (“70% target”)
  - Reaping the benefits of European-wide resource adequacy assessment
  - Addressing barriers to price formation and market entry

**Thank you for the opportunity.  
Looking forward to the discussion.**



European Union Agency for the Cooperation  
of Energy Regulators

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# Back-up slides



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## BARRIERS TO EFFICIENT PRICE FORMATION

### Upcoming MMRs:

- Distortions due to support schemes
- Distortions due to capacity mechanisms
- Market integrity issues
- Insufficient market transparency
- Issues related to network tariffs

### 2020MMR:

- Price limits
- Restrictions in balancing markets
- Limited competitive pressure and liquidity  
Insufficient cross-zonal capacity
- Bidding zones not reflecting structural congestions

## BARRIERS FOR NEW/SMALL ACTORS

### 2020MMR:

- End-user price interventions
- Low incentive for dynamic retail contracts
- Insufficient information provided by system operators

### 2020MMR:

- Lack of a proper legal framework
- Restrictions in balancing markets
- Restrictions in capacity mechanisms and interruptibility schemes
- Low competitive pressure in retail markets

### Upcoming MMRs:

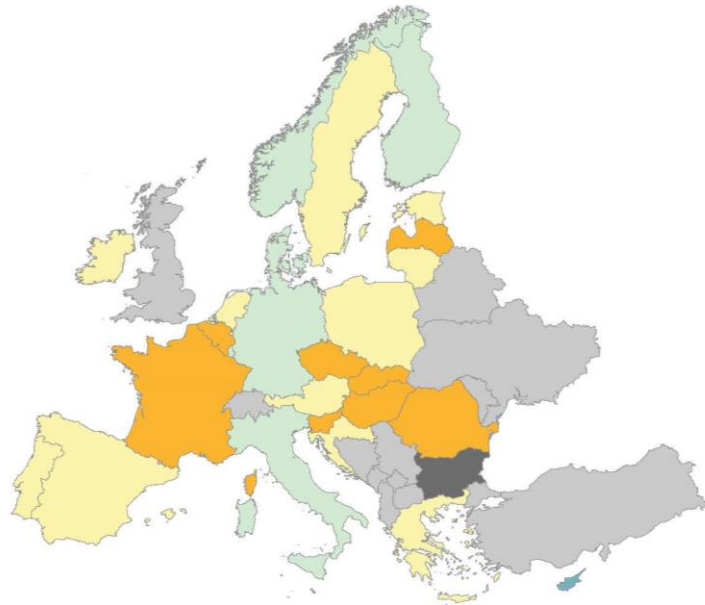
- Complex administrative and financial requirements
- Lack of incentives for non-wire alternatives



# Efficient price formation: the most common barriers...(1/2)



## Limited competitive pressure and/or liquidity in wholesale markets

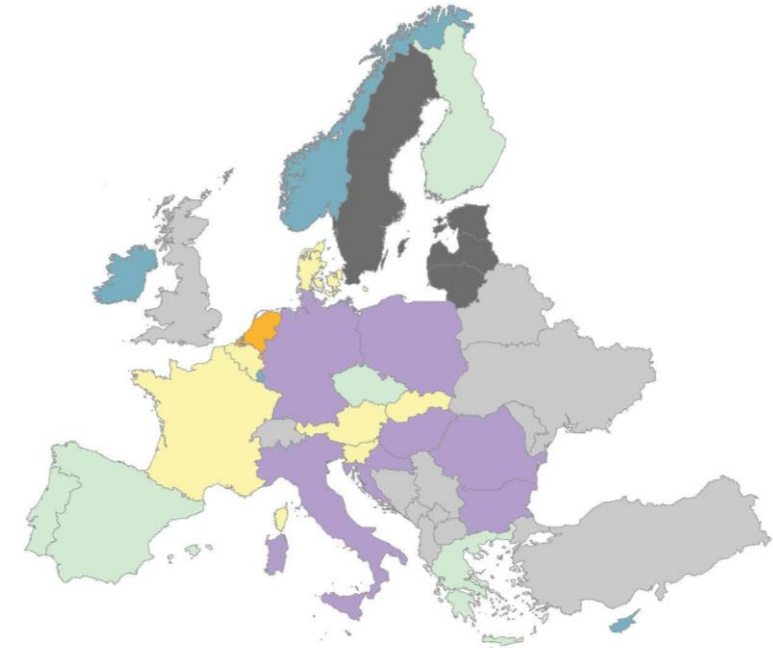


Barrier ● High ● Moderate ● Light ● Not restrictive ● NA ● None

- Market concentration still high in several cases
- A share of the electricity is subject to some type of wholesale price regulation rather than to market prices, in FR, RO, IE and IT, which may discourage investments in new cost-efficient technologies.



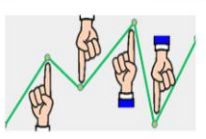
## Insufficient capacity available for cross-zonal trade



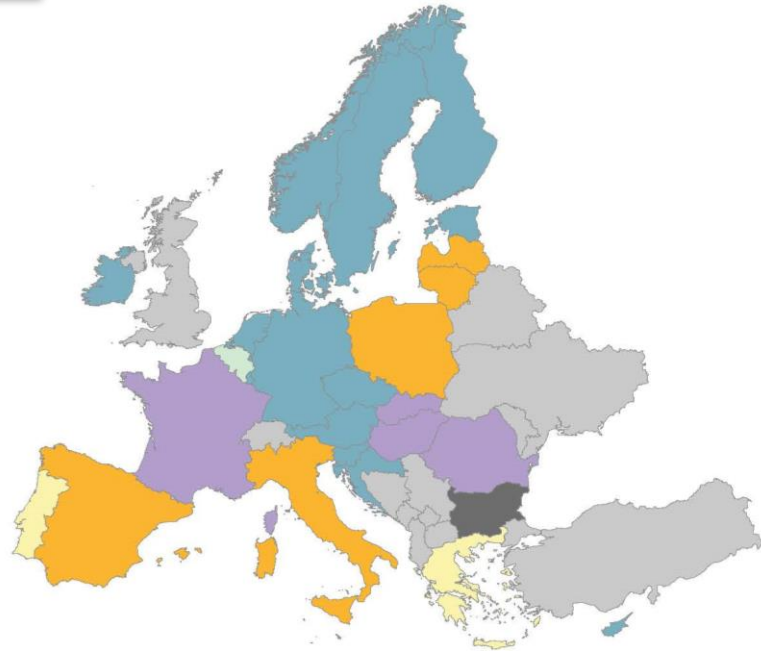
Barrier ● High ● Moderate ● Light ● Not restrictive ● NA ● None

- The TSOs of the so-called Core Region (particularly DE and PL), and those in IT, BG, HR, HU and RO need to make the biggest efforts to meet the minimum 70 % capacity target, required by the Clean Energy Package

# Efficient price formation: the most common barriers...(2/2)

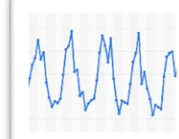


## End-user price interventions

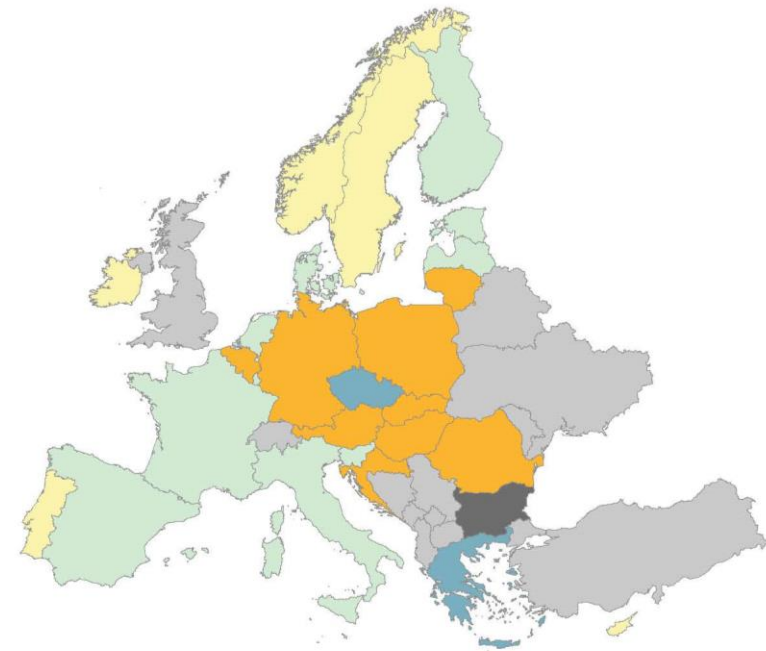


Barrier ● High ● Moderate ● Light ● Not restrictive ● NA ● None

- > 50% households with price some type of price regulation
- Most consumers with regulated prices are not necessarily among the most vulnerable ones



## Dynamic prices should be a consumers' choice, but often limited incentives



Barrier ● High ● Moderate ● Light ● Not restrictive ● NA ● None

- Often a low roll-out rate of smart meters
- Often, the energy component represents a limited share (on average only around one third) of the electricity bill

# New entrants and small actors: the most common barriers...



## Lack of a proper legal framework

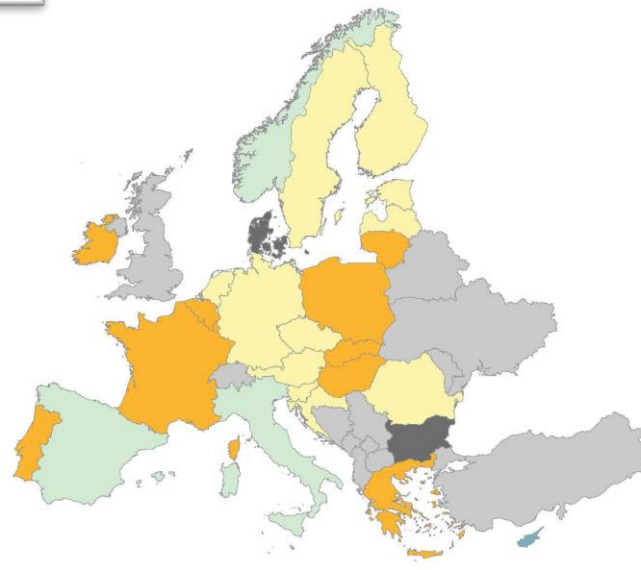


Barrier ● High ● Moderate ● Light ● Not restrictive ● NA

- Main roles and responsibilities for new entrants (aggregators, energy communities, etc), not always defined
- New players often not eligible to participate in many market segments



## Limited competitive pressure in the retail market

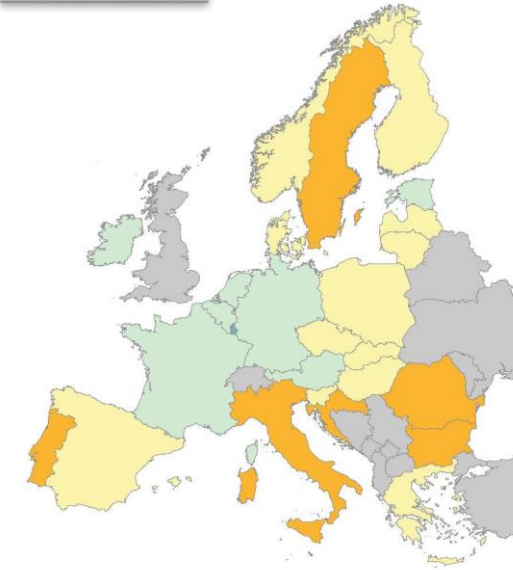


Barrier ● High ● Moderate ● Light ● Not restrictive ● NA ● None

- Often highly concentrated retail markets
- Often low entry/exit activity



## Restrictive requirements in balancing markets



Barrier ● High ● Moderate ● Light ● Not restrictive ● None

- Products not suitable for new entrants, e.g:
- bid size higher than 1MW (RO, CZ, BG, PT, FR)
  - procured only in very long periods (year or month-head) (LT, SK, SL, HR, CZ, HU)

New and small entrants with difficulties to participate due to:

- Long delivery periods
- Long procurement lead-times
- Long balancing capacity contracts
- Large minimum bid sizes
- Restrictions for the participation of aggregators
- Symmetric balancing capacity
- Regulated or pay-as-bid pricing

• ...

**End-user price interventions and a limited incentive to contract dynamic prices may also hinder participation of new and small market players**



- **Supporting the integration of energy markets in the EU** (by common rules at EU level). Primarily directed towards transmission system operators and power exchanges.
- **Contributing to efficient trans-European energy infrastructure**, ensuring alignment with EU priorities.
- Monitoring the well-functioning and transparency of energy markets, **detering market manipulation and abusive behaviour**.
- Where necessary, **coordinating cross-national regulatory action**.
- Governance: **Regulatory oversight is shared** with national regulators. **Decision-making** within ACER is collaborative and joint (formal decisions requiring 2/3 majority of national regulators). **Decentralised enforcement** at national level.